

AERIS LIMITED

Quarterly Report for Q3 of FY19
Quarter Ended 31 March 2019

**Revenue Up, Cash Flow Positive
New Customers and Contract Renewals
New Channel Partners, ESRI and MDS begin implementation**

Financial Summary

- Receipts from customers of \$ 481,853
- Total Net cash flow \$4,935
- Cash and cash equivalents \$845,739

Customer Gains and Renewal

Aeeris Limited (ASX: AER) continued to acquire new accretive business during the quarter with annuity revenue now representing approximately 95% of total income.

New customers on-boarded during the quarter include New Zealand Steel, Incitec Pivot, AFCS Port Logistics and DHS. The sales pipeline features several major new opportunities that have been sourced from Aeeris' network.

Along with other subscribers, the Company's major insurance customers have also renewed in this quarter, validating the service that the Company provides.

New Sales Channels and Agreements Bearing Fruit

As outlined in a previous announcement, new channel partners Esri Australia Pty Ltd (ESRI) and MapData Services Pty Ltd (MDS) are now live 'streaming' the Company's lightning, real-time risk and historic data. This has already been exposed to a select number of clients within Australia's largest network of professional GIS users. Initial feedback has been positive and very encouraging.

Aeeris looks forward to providing updates on the launch and rollout of the new products in collaboration with ESRI and MDS.

- ENDS -

Direct Enquiry

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About Aeeris

Aeeris Limited is a leading geospatial data business. The Company's **Early Warning Network** system and proprietary **GNIS** technology platform ingests and maps vast amounts of live data from multiple sources regarding severe weather, fire, traffic, and other geospatial hazards.

The technology allows us to track and monitor very large numbers of users, and communicate instantly with these users, especially about events which impact their safety.

Our technology enables Aeeris to provide critical services to our enterprise and government customers:

- Live data, content, alerts and notifications on natural and man-made hazards affecting our clients, including severe weather, fire and traffic conditions, with our products **All Alerts™** and **Situation Room™**
- Pioneering innovative systems and apps to digitally track, monitor, map and protect workers and assets on the move with our products **Safe@Work™** and **SecureAMS™**

Our technology solutions provide many benefits to our clients including the ability to:

- Monitor, map and track staff, contractors, assets and operations
- Communicate with multiple staff regarding live safety hazards in real time
- Improve Workplace Health & Safety, and reduce risk and liability
- Manage personnel with regard to security, facility access, time-billing and fraud
- Improve operational efficiencies, labour scheduling and asset management

Our product offerings solve natural disaster awareness problems and promote personal and employee safety, asset protection, risk management, as well as helping to mitigate the financial impact of adverse events, geospatial hazards, personal injury, workplace safety, security breaches, fraud and inconvenience.

Aeeris is listed on ASX with the ticker code AER