

AEERIS LIMITED

Quarterly Report for Q4 of FY18
Quarter Ended 30 June 2018

Profitable Quarter**Cashflow positive****Cashflow Sustainable, Managed and Growing Year on Year****New Customers Acquired**

Financial Highlights

- Moved to cash flow positive quarter, total cash receipts from customers of \$440,124
- Total receipts from customers and interest received of \$443,841
- Cash Inflows \$443,841 vs Outflows \$428,093 for a positive operating cashflow of \$15,748
- Cash (Bank) position at end of quarter (30 June 2018) of \$1,050,394 (unaudited)
- Revenues up approximately 30% over the last 12 months. Total cash receipts from customers FY18 \$1,601,603
- Cashflows from operating activities \$2,102,506 including receipts from customers (\$1,601,603), R & D grant (\$487,179) and interest received (\$13,724)

Revenue Growth

The last two quarters demonstrate fiscal sustainability and disciplined financial management. This is combined with year-on-year revenue growth of approximately 30%. The Board believes this measure of growth will continue over the next financial year.

New Customers

Over the last quarter, EWN has on-boarded new business from both government and corporate enterprise. Importantly, this includes several new insurance clients. The Company's flood warning services have also been extended to cover new local and state government authorities. These are all subscription based with a substantial pipeline of new opportunities being worked through to add to an accumulating annuity revenue stream.

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Direct Enquiry

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Chairman and CEO

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About Aeeris

Aeeris Limited is a leading geospatial data business. The Company's **Early Warning Network** system and proprietary **GNIS** technology platform ingests and maps vast amounts of live data from multiple sources regarding severe weather, fire, traffic, and other geospatial hazards.

The technology allows us to track and monitor very large numbers of users, and communicate instantly with these users, especially about events which impact their safety.

Our technology enables Aeeris to provide critical services to our enterprise and government customers:

- Live data, content, alerts and notifications on natural and man-made hazards affecting our clients, including severe weather, fire and traffic conditions, with our products **All Alerts™** and **Situation Room™**
- Pioneering innovative systems and apps to digitally track, monitor, map and protect workers and assets on the move with our products **Safe@Work™** and **SecureAMS™**

Our technology solutions provide many benefits to our clients including the ability to:

- Monitor, map and track staff, contractors, assets and operations
- Communicate with multiple staff regarding live safety hazards in real time
- Improve Workplace Health & Safety, and reduce risk and liability
- Manage personnel with regard to security, facility access, time-billing and fraud
- Improve operational efficiencies, labour scheduling and asset management

Our product offerings solve natural disaster awareness problems and promote personal and employee safety, asset protection, risk management, as well as helping to mitigate the financial impact of adverse events, geospatial hazards, personal injury, workplace safety, security breaches, fraud and inconvenience.

Aeeris is listed on ASX with the ticker code AER