

AEERIS LIMITED

Quarterly Report for Q3 of FY18
Quarter Ended 31 March 2018

**Annuity Revenue Growth Continues
Cashflow Sustainable and Managed
New Customers Acquired
Service Launching in New Zealand**

Financial Highlights

- Total receipts from customers and interest received of \$449,492.00
- Total cash receipts from customers of \$445,586. This is an increase of 16 percent from the previous quarter (\$385,044)
- Cash Inflows \$449,492 vs Outflows \$455,065 (\$5,036)
- Cash (Bank) position at end of quarter (31st March 2018) of \$1,034,646 (unaudited)
- Revenues up 48.4% over the last 12 months

Revenue Growth

Annuity revenues continue to grow while expenditure has been paired to income to deliver either profitable or near cashflow neutral outcomes. With nearly all of revenue being annuity, management is controlling costs while still investing in growth and minimising risk.

The Australian Rail Track Corporation (ARTC) contract has been expanded and renewed, along with other agreements including several from the insurance industry. Most of these have also realised growth over the last twelve months. The official launch of the service with a major brand in New Zealand is currently scheduled for some time in May 2018. Following this, the business will actively pursue other (current) customers who have expressed a keen interest in this market.

Mergers and Acquisitions

Since the previous quarterly report, we have reviewed several potential acquisitions. With the incumbent business performing well and improving, the focus is on transacting an acquisition from an improved position, one which will deliver high returns and substantially increase shareholder value.

The business is actively reviewing prospective acquisitions as they come to hand.

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Direct Enquiry

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About Aeeris

Aeeris Limited is a leading geospatial data business. The Company's **Early Warning Network** system and proprietary **GNIS** technology platform ingests and maps vast amounts of live data from multiple sources regarding severe weather, fire, traffic, and other geospatial hazards.

The technology allows us to track and monitor very large numbers of users, and communicate instantly with these users, especially about events which impact their safety.

Our technology enables Aeeris to provide critical services to our enterprise and government customers:

- Live data, content, alerts and notifications on natural and man-made hazards affecting our clients, including severe weather, fire and traffic conditions, with our products **All Alerts™** and **Situation Room™**
- Pioneering innovative systems and apps to digitally track, monitor, map and protect workers and assets on the move with our products **Safe@Work™** and **SecureAMS™**

Our technology solutions provide many benefits to our clients including the ability to:

- Monitor, map and track staff, contractors, assets and operations
- Communicate with multiple staff regarding live safety hazards in real time
- Improve Workplace Health & Safety, and reduce risk and liability
- Manage personnel with regard to security, facility access, time-billing and fraud
- Improve operational efficiencies, labour scheduling and asset management

Our product offerings solve natural disaster awareness problems and promote personal and employee safety, asset protection, risk management, as well as helping to mitigate the financial impact of adverse events, geospatial hazards, personal injury, workplace safety, security breaches, fraud and inconvenience.

Aeeris is listed on ASX with the ticker code AER