

AEERIS LIMITED

Quarterly Report for Q2 of FY19
Quarter Ended 31 December 2018

Investment in the data distribution channel to launch our partnership with ESRI; Australia's Largest Professional GIS User Network

Financial Summary

- Receipts from customers of \$332,578
- Total Net cash flow (\$218,223)
- Cash and cash equivalent \$840,804

Quarterly Commentary

Q2 cash receipts were impacted by Christmas resulting in delays with payment of customer invoices. This was reflected in the substantial increase in group debtors compared to the end of Q1 (unaudited Q2 Trade Debtors were \$245,164 versus unaudited Q1 Trade Debtors of \$135,146).

Importantly, the Company accelerated investment in preparing its spatial data sets and Geographic Notification and Information System (GNIS) to engage with Australia's largest GIS data distribution channel, Esri. While this has contributed to a deficit for the quarter, the work is complete with data flowing into the national network and community of GIS professionals.

EWN Partnership Update

Following commentary on the Company's strategy to scale and our recent announcement regarding the partnership with Esri, we are pleased to confirm that EWN's real-time risk data is now ready to 'live stream' into the Esri network of GIS users.

This implementation is the final stage in the Company's strategy to scale. It includes a new agreement that is currently being negotiated with the region's leading end-to-end data solutions company.

The roll-out follows extensive development and testing in the previous quarter and is already in trial with numerous customers. The next step includes an aggressive sales and marketing effort which will directly inform thousands of users that access to the data is now available. Users include mostly large businesses together with federal, state and local government agencies.

This will be supported by a national network of business development managers and support staff which covers multiple industry verticals and regions.

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Following six months of effort by EWN and its new data distribution partner, the Company has now established an operational, friction free channel, specifically designed to scale the business.

- ENDS -

Direct Enquiry

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About Aeeris

Aeeris Limited is a leading geospatial data business. The Company's **Early Warning Network** system and proprietary **GNIS** technology platform ingests and maps vast amounts of live data from multiple sources regarding severe weather, fire, traffic, and other geospatial hazards.

The technology allows us to track and monitor very large numbers of users, and communicate instantly with these users, especially about events which impact their safety.

Our technology enables Aeeris to provide critical services to our enterprise and government customers:

- Live data, content, alerts and notifications on natural and man-made hazards affecting our clients, including severe weather, fire and traffic conditions, with our products **All Alerts™** and **Situation Room™**
- Pioneering innovative systems and apps to digitally track, monitor, map and protect workers and assets on the move with our products **Safe@Work™** and **SecureAMS™**

Our technology solutions provide many benefits to our clients including the ability to:

- Monitor, map and track staff, contractors, assets and operations
- Communicate with multiple staff regarding live safety hazards in real time
- Improve Workplace Health & Safety, and reduce risk and liability
- Manage personnel with regard to security, facility access, time-billing and fraud
- Improve operational efficiencies, labour scheduling and asset management

Our product offerings solve natural disaster awareness problems and promote personal and employee safety, asset protection, risk management, as well as helping

to mitigate the financial impact of adverse events, geospatial hazards, personal injury, workplace safety, security breaches, fraud and inconvenience.

Aeeris is listed on ASX with the ticker code AER

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