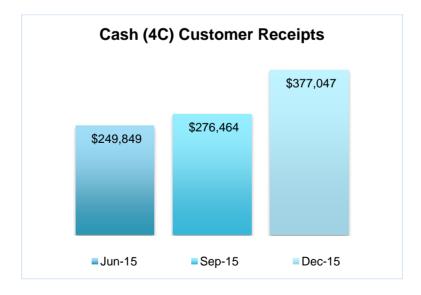


AEERIS LIMITED Quarterly Report for Q4 December 2015

Accelerating Revenue Growth, Strong Cash Position, Robust Outlook for 2016

Financial Highlights

- Accelerating revenue traction as the sales pipeline comes on-stream
- Total cash receipts of **\$812,610**, compared to previous quarter of **\$306,507**
- Cash receipts received from customers up 36.4% to **\$377,047**, compared to **\$276,464** in previous quarter
- Net cash burn of **\$103,404** for the quarter
- Total cash receipts bolstered by R&D Tax Rebate, taking cash position at 31st December 2015 to \$2.57 million compared with \$2.68 million for 31st October 2015





Business Highlights

- Growth coming from new enterprise-level customers, firmer prices, and new services being taken up by existing customer base
- Pilot programs and trials being implemented for several major companies of the *Safe@Work* product suite for the protection and monitoring of staff and contractors
- First commercial customers for *View360* aerial drone (UAV) services unit, recording aerial imagery of damage for a major utility caused by the Kurnell Tornado in Sydney in mid-December 2015
- Early Warning Network sent more than 15.5 million alert messages in calendar 2015 to warn our customers and subscribers of a range of geospatial hazards

Aeeris Limited (ASX: **AER** and 'the **Company**') is pleased to announce its quarterly report for the quarter ended 31st December 2015.

Operational Update

The Company has had a highly productive final quarter for CY2015. Aeeris continued to acquire new customers for its various geospatial-related technologies, and also upgraded some existing customers to new services.

Sectors of particular activity included insurance, local government, telecoms, and utilities.

The quarter saw more headline-grabbing severe weather events and fires across Australia, which has resulted in an increase in product enquiries and further recognition of Aeeris' Early Warning Network (EWN) services across various industries.

The Company's presence and business development capability in the Government and Emergency Management sector has been significantly boosted by the appointment during the quarter of Michael Hallowes, former Emergency Services Commissioner for Victoria.



Product Scalability

CY2016 is all about scaling the business. Aeeris is heavily invested in its unique proprietary platform which allows the company to offer a broad suite of live services to vast numbers of corporate customers with comparatively minimal additional investment.

This significant ongoing investment in our intellectual property has enabled the company to successfully receive R&D Tax Rebates from the Australian Government, which are expected to continue.

As the platform is developed, products such as *All Alerts, Situation Room* and *Safe@Work* can be rolled out quickly, and the Company is becoming more efficient at implementing bespoke features for major customers. Once deployed the ongoing operational requirements are largely automated.

Product refinements are underway at an increasing pace, largely driven by the significant current trial and pilot programs we are implementing for several major new customers which are being rolled-out in the first quarter of 2016.

Most of this work is based on evolutions of the *Safe@Work* product platform, for use in the live monitoring and protection of large groups of people such as staff and contractors of organisations operating large facilities (such as ports, entertainment venues, commercial property sites, infrastructure, etc) or personnel located out in the field, national park users, marine operators, or other groups which require locational management.

These new products and technological innovations will become the templates which drive new customer interest and allow for faster implementation of new accounts in the future.

Aeeris will continue to develop and evolve applications and high value services which are powered by the Company's primary GNIS technology platform, and sell these solutions on an annuity revenue basis to an expanding universe of enterprise and government customers.



Corporate

The business generated total cash receipts of \$812,610, including \$377,047 from customers.

In the previous quarter the business generated total cash receipts of \$306,507, including \$276,464 from customers.

The company received an R&D Tax Rebate from the Australian Government of \$414,000 during the quarter.

Cash Position

At the end of Q4 2015 (31st December 2015) the Company had cash at bank of \$2,575,604 (unaudited) versus \$2,679,008 (unaudited) as at 30th September 2015.

Aeeris remains well funded to continue to execute its business strategy and grow its operations.

Outlook

The immediate outlook for the Company includes implementing a range of services contracts and pilots for several major Australian companies in industries as diverse as: retail property management; landmark entertainment venues; major construction sites; engineering groups; local government organisations; and additional unique solutions being offered to major general insurers.

As we commence 2016, the Company will continue to focus very sharply on growing annuity revenue streams as the top priority, and heading towards cash flow break-even on an operational basis as soon as possible.

- ENDS -

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About Aeeris

Aeeris Limited is one of the World's leading aggregators of geospatial data.

The Company's *Early Warning Network* system and proprietary *GNIS* technology platform ingests and maps vast amounts of live data from multiple sources regarding severe weather, fire, traffic, and other geospatial hazards.

The technology allows us to track and monitor very large numbers of users, and communicate instantly with these users, especially about events which impact their safety.

Our technology enables Aeeris to provide critical services to our enterprise and government customers:

- Live data, alerts and notifications on natural and man-made hazards affecting our clients
- Pioneering innovative software apps to protect workers and assets on the move
- Aerial (UAV-Drone) and ground based imaging of facilities and infrastructure, and
- Digital tracking, mapping and monitoring of assets, operations and personnel

Our technology solutions provide many benefits to our clients including the ability to:

- Monitor, map and track personnel, assets and operations
- Communicate with multiple staff regarding live safety hazards in real time
- Improve Workplace Health & Safety, and reduce risk and liability
- Improve operational efficiencies, labour scheduling and asset management

Our product offering solves natural disaster awareness problems and promotes personal and employee safety, asset protection, risk management, as well as helping to mitigate the financial impact of adverse events, geospatial hazards, harm and inconvenience.

Aeeris is listed on ASX with the ticker code AER